"FSP" Developer's Boot Camp Agenda

Saturday, April 2nd, 2022

8:15am-9:00am   **Registration / Breakfast / Introductions**

9:00am-9:45am
Session 1: Understanding the developer's language
Discussion on terms to know, common language, and basic definitions necessary to establish framework and mindset for small scale development.

9:45am -10:30am
Session 2: The importance of Social Impact Investing and Our Developments
The importance of community investments and ownership. Expanding on the economic & social impact of responsible urban revitalization.

10:45am - 11:15am
Session 3: Discovering your project
Finding quality projects using the FSP™ process: Is the project Feasible, Sustainable, & Profitable?

11:15am - 12:30pm
Session 4: Is the project Feasible?
The most important step in RE development is understanding your project better than anyone else. Here we review the Pre-development process. Site Acquisition process, Zoning Impacts, Design, Engineering, and simple numbers

12:30 pm - 2:00pm
Break & Working Lunch featuring "Meet the Funders" Panel Discussion

2:00pm - 3:00pm
Session 5: Is the project Sustainable?
Exploring the "Staying Power" of your project. Getting comfortable with Pro-formas, Budgets, and Construction / Design choices.

3:00pm - 4:00pm
"The Developer's Round Table" - Q&A with Minority Developers

4:15pm - 5:30pm
Session 6: Is the project Profitable?
Stabilization of your project, evaluating permanent financing, complementing your exit strategy

"FSP" Developer's Boot Camp Agenda

Friday, April 1st, 2022

6:00pm-7:15pm	**Check in, Registration, and Networking**
7:15pm-8:00pm	**Welcome / About Led By Us / Keynote Message**
8:00pm-9:00pm	**2 minute pitches / Real Estate Industry Round Table**